

Hometown News Online!

Words of
Wisdom...



"Believe it can be done. When you believe something can be done, REALLY believe, your mind will find the ways to do it. Believing in a solution paves the way to the solution!"

David J. Schwartz,
Author

Quick Links

[Sylvia's books](#)

[Sylvia's Children](#)

Want A New Color Printer?

Xerox will give 501(c)3 organizations a professional quality color printer for free - with no capital expense and no lease payments. In return, recipients purchase their supplies through

April 29, 2015

WHAT DO YOU WANT TO KNOW?

Those of you that know me know that I love to help you be better at what you do! What do you want me to write about? This week I am asking you to tell ME what you want.

What is troubling you ...

- Closing the sale?
- Overcoming objections?
- Pricing your offering?
- Handling difficult clients?
- Getting the buyer to yes?
- Finding the right person for the sale?

The doctor is in! Send me your problems ... let me share them with our readers ... let me show you that problems are just opportunities.

So much of what we feel are "issues" are really only our lack of belief in ourselves (yes, read today's quote!) I could quote Dr. Schuller, Dr. Norman Vincent Peale, Harvey MacKay, Dr. Wayne Dyer ... and the list goes on and on. Did they have problems? Sure, but did they succumb? Not at all! And, why? They believed in THEMSELVES ... they believed they could do it and took the action necessary to achieve what they KNEW they could achieve.

Ran an event this last weekend ... first time ... anxiety ridden ... wine festival! It was GREAT! Why? I knew we could do it! So can you ... just

Xerox's online store at competitive prices for the lease period. Just call 1-888-518-2076, Option 1 and mention referral code 864401

Those that sign up through this link will be helping Sylvia's Children! Sylvia has a printer through this program for Sylvia's Children, and Xerox provides a discount to Sylvia's Children for each referral.

Where In The World Is Sylvia?



May 23-September 30 ... Farmers' Market every Saturday in Aitkin, MN

June 10-12, NACS, Orlando, FL ... keynoter

June 13-14Jersey Shore Wine Festival, Lakewood, NJ

August 3-7 ... Dahlonega, GA

August 25-26 ... Alabama Main Street, Birmingham, AL

September 12 ... Brewfest at the Butler building, Aitkin, MN

September 14 ... NRPA, Las Vegas, NV

September 21-23 ... IFEA convention, Tucson, AZ

believe.

Let me hear from you!

P.S. - Xerox has a new program for free printers. I just got one that prints up to 11" x 17". Look in the column to the left ... it is really an unbelievable program!

Have you bought a copy of my sponsorship book yet and/or DVD? If not, click on the left ... Sylvia's books ... and order. I guarantee if you follow the rules you will increase your sponsorship sales by a minimum of 10% or your money back.

Want a preview? [Click here!](#)

<https://www.youtube.com/channel/UCyR6vOJzxm7UmuelOkN9bNQ>

Also, it looks like I have some time for speaking engagements the last quarter of this year! Let me know if you want me to come on out!

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September 24 ... Wisconsin
Main Street, Chippewa Falls,
WI

November 12-19 .. Christmas
Party in Uganda, Africa

