

Hometown News Online!

Words of Wisdom...



"Set a goal to achieve something that is so big, so exhilarating that it excites you and scares you at the same time."

author unknown

Ouick Links

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May 14, 2014

GOAL SETTING ... DOES IT REALLY WORK?

Working without a set of WRITTEN goals is like taking a trip without a map or a GPS. You may ultimately get there but why not lay it out and make it easy for yourself!

In my book, A WOMAN'S GUIDE TO SALES SUCCESS, I offer seven goal setting tips that will help you get "on the right track".

- 1. Base goals on our own desires and your own capabilities.
- 2. Write them down.
- 3. Then prioritize them ... most important to least important.
- 4. Now, set time lines for the accomplishment of these goals.
- 5. Repeat them out loud every morning and keep them in view.
- 6. Revise them if needed ... situations may change, the environment may change, YOU may change. These are not set in stone ... modify as needed.
- 7. Lastly, imagine yourself fulfilling your goals. (Use a little creative visualization!)

Would love to hear from YOU about some successful goal setting that you have done!

By the way, the seminar schedule is light for the second half of the year! Would love to come and do a Sponsor Audit and/or Sponsor Forum for you ... this is a great service offered

codes in the space provided on the application: 854401 or 795550



Where In The World Is Sylvia?



May 14 Ohio, Main Street webinar

May 15 ... Band Aid for Uganda at Holmdel High School, NJ

May 16 ... Women's Empowerment Seminar, Bethpage, NY

May 17-19 ... National Main Street, Detroit, MI

May 20 ... Sylvia's Children presentation to Jersey Shore Medical Center, NJ

May 23-30 ...Minnesota (May 30 is Jason Davis's retirement party in St. Paul!)

June 7-8 ... Jersey Shore Wine Festival at the Blue Claws

June 20-26 ... Ireland



by IFEA and you get me!

Have you bought a copy of my sponsorship book yet and/or DVD? If not, click on the left ... Sylvia's books ... and order. I guarantee if you follow the rules you will increase your sponsorship sales by a minimum of 10%.

Want a preview? Click here!

https://www.youtube.com/channel/UCyR6vOJzxm7UmueLOkN9bNQ

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