

# Hometown News Online!



"SUCCESS COMES TO THOSE WHO THINK THEY ARE SUCCESSFUL!"

Sylvia Allen!

**Quick Links** 

Sylvia's books
Sylvia's Children

Where In the World Is Sylvia



May 16, 2018
CRPA/MRPA
Sturbridge, MA

June 2, 2018
West Orange, NJ Street







May 9, 2018

## Just all around good news!

It's been a little crazy the last few weeks! First and foremost, Waretown Wine Festival (April 28-29) was spectacular! Great weather, great wineries, great vendors and great customers ... what more could you ask!

Then, on Monday, I had the privilege of running a workshop for the Florida Main Street Managers ... thanks so much Ronni and National Main Street for the opportunity. They were a wonderful group of people who were serious about learning and not afraid to ask questions.

I have added a new component to the training and that is an actual role playing segment... and it's a great way to look at the sales process in an entirely different way! Both women who were willing to do it were great and, hopefully, they got some new ideas.

And, thanks to that group they gave *ME* a new idea. It seemed like they want their board members to understand this same process so I am doing customized webinars for communities that want to bring their boards up-to-date on the latest and greatest sponsorship. A one hour webinar investment is only \$500 and with the additional

Fair, West Orange, NJ

#### June 2-3, 2018

Cuisine on the Green\
Wine Festival, Little Egg

Harbor, NJ

#### June 9-10, 2018

Jersey Shore Wine Festival, Lakewood, NJ

#### June 13-26, 2018

Uganda summer trip

#### June 27-29

STS Marketing College Dahlonega, GA

#### **August 22, 2018**

Florida Festivals and Events Assn., Bonita Springs, FL

### Summer/Fall Saturdays

Aitkin Farmers' Market 9 am - 1 pm every Sat. Aitkin, MN

#### September 8, 2018

Harvest Moon Brew Fest

Aitkin, MN

#### **September 14, 2018**

18th Annual Rotary Clay Shoot, Hugo, MN

#### October 23-25, 2018

Upper Mississippi Main Street Conference, Winona, MN knowledge gained that can easily be recouped. It would require some telephone time to get the specific characteristics of the community and sponsorship needs of your community but it would allow me to customize for each community.. Let me know if you would like to do that!

# IN THE MEANTIME, ENJOY THE DAY!

**PS** - notice <u>new</u> e-mail address sylvia.allen@allenconsulting.com



Lots of great stuff every two

weeks!