

## Hometown News Online!

### Words of Wisdom...



"Selling makes up for  
a multitude of sins"  
Rick Jones

### Quick Links

[Sylvia's books](#)

[Sylvia's Children](#)

Where In The World Is  
Sylvia?



May 16-20 ...  
Dahlonega Georgia  
for SE Tourism  
Program

May 23-25 ...  
National Main Street  
Conference ...  
Milwaukee, WI



May 11, 2016

### Sales is an Honorable Profession

This is an excerpt from Rick Jones' book "Analog Advice in a Digital World" ... available at Amazon.com

Nothing happens in a free-market society until someone *sells something*. And, if you can sell, your other faults might be forgiven.

Despite what some people may tell you, sales is an honorable profession -- not because you are forcing upon people something that they don't want or need, but because you are bringing them exactly what they need.

Rainmakers are critical to business success and are always welcome. If you can sell, you'll always have a job. **Always.**

Are **you** a rainmaker?

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Have you bought a copy of my sponsorship book yet and/or DVD? If not, click on the left ... Sylvia's books ... and order. I guarantee if you follow the rules you will increase your

May 28-October 29 ...  
Farmers' Market ever  
Saturday, Aitkin, MN

June 11-12 ... New  
Jersey Wine Festival,  
Lakewood, NJ

July 17 ... NAHB, San  
Antonio, TX

August 10 ... Florida  
Festivals and Events  
Assn ... Orlando, FL

September 10 ...  
Brewfest, Aitkin, MN

September 14... Main  
Street Ohio

September 27-29 ...  
IFEA, Tucson, AZ

October 5-8 ... NRPA,  
St. Louis, MO

November 10-22 ...  
Christmas in Uganda



sponsorship sales by a minimum of 10% or  
your money back.

Want a preview? [Click here!](#)

<https://www.youtube.com/channel/UCyR6vOJzxm7UmuelOkN9bNQ>

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