

Hometown News Online!

Words of Wisdom...



"Find out what you are good at, and become great at it. That's how champions are built."

Rick Jones, author of
ANALOG ADVICE IN
A DIGITAL WORLD

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Where In The World Is
Sylvia?



April 23-24 ...
Waretown Spring
Wine Festival,



March 30, 2016

SHOW ME THE TOMBSTONES!

(also excerpted from Rick Jones' book!)

In the classic Clint Eastwood movie

Unforgiven, one of the characters, The Schofield Kid, acts like a hot shot gunslinger with tales about all of his kills. At a pivotal moment in the movie, when the group is in a gunfight, he finally reveals that he has never actually shot anyone. Eastwood tells him, "You will today."

If you can sell-- if this is a real skill you have, with a proven track record -- don't tell them how you sell. Take them to the cemetery and show them each of your victories -- each of your personal tombstones.

Rich has a great quote from his mama "If you've done it, it ain't bragging." But the flipside is also true. If you have not done it, perhaps you should just keep your mouth shut until you have.

From Rick "I've never been into *woulda, shoulda, coulda*. I prefer *did*. *Did* is a historical fact. *Did* leaves a mark."

If you believe in *woulda, coulda, shoulda* then read e cummings' poem LITTLE EFFIES HEAD. It will change your mind!

Have an absolutely wonderful day!

Waretown, NJ

May 16-20 ...
Dahlonega Georgia
for SE Tourism
Program

May 23-25 ...
National Main Street
Conference ...
Milwaukee, WI

May 28-October 29 ...
Farmers' Market ever
Saturday, Aitkin, MN

June 11-12 ... New
Jersey Wine Festival,
Lakewood, NJ

July 17 ... NAHB, San
Antonio, TX

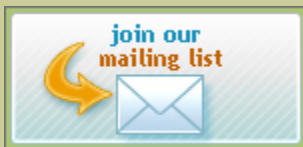
September 10 ...
Brewfest, Aitkin, MN

September 14... Main
Street Ohio

September 28-30 ...
IFEA, Tucson, AZ

October 5-8 ... NRPA,
St. Louis, MO

November 10-22 ...
Christmas in Uganda



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Want a preview? [Click here!](#)

<https://www.youtube.com/channel/UCyR6vOJzxm7UmuelOKN9bNQ>

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