

Hometown News Online!

Words of Wisdom...



**"Believe in yourself,
and there will come a
day when others will
have no choice but to
believe in you."**

Cynthia Kersey

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Where In the World Is
Sylvia?



April 22-23, 2017 ...
Waretown Spring Wine
Festival



March 15, 2017

Passion, Dedication, Courage

Necessary attributes in all salespeople ... in fact in everyone, whether or not you are in sales. (By the way, we are ALL in sales. Remember that the next time you go in to ask for a raise!)

Passion

If you have it ...

- Where does it come from?
- Where is it going and where can it take us?
 - Are we born with it?
 - Do we learn it?
 - Do we build up to it? Or ...
- Does it just happen in special moments of our lives?

Think about YOUR passion!

Dedication

We can be dedicated to our jobs for many reasons:

- Because it is a source of security for you and your family;
- Because you have a passion for the mission the job represents;
- Because you have been dedicated to building a skill that you enjoy and the job provides you with an opportunity to use the

May 15-18, 2017 ...
Dahlonega, GA
ST Marketing College

May 20-21, 2017
Chester Spring Brew
Fest

June 10-11, 2017 ...
7th Annual Jersey
Shore Wine Festival

June 15-28, 2017 ...
trip to Uganda, Africa



skill.

Do you have dedication to your job?

Courage

Courage is one of the most valuable traits you can have and develop as a salesperson and as a business professional. Courage is the ability to act in spite of fear. It's being able to do things when the fear would freeze a weaker man. And courage is a trait that can be developed.

Passion --- Dedication --- Courage ... do you have them?

Have you bought a copy of my sponsorship book yet and/or DVD? If not, click on the left ... Sylvia's books ... and order. I guarantee if you follow the rules you will increase your sponsorship sales by a minimum of 10% or your money back.

Want a preview? [Click here!](#)

<https://www.youtube.com/channel/UCyR6vOJzxm7UmueLokN9bNQ>

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