

Hometown News Online!

Words of
Wisdom...



"Success is performing to the limits of your potential"

Bob Knight
(courtesy of Rick Jones' book ANALOG ADVICE IN A DIGITAL WORLD)

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Where In The World Is
Sylvia?



February 3, 2016

WHAT DOOR LEADS TO THE MOST SUCCESS?

THE ONE THAT LEADS TO "YES"!

Quite often, in sales, if a door shuts we forget that there are other ways in which to enter. For example, start with the president. If that doesn't work, got to marketing or human relations or public relations ... you get the idea. Just never give up ... you will get there.

I have a great book ... THE RUNWAY OF LIFE by Peter Legge ... get it. some great stories of success and going in all the doors. The following is from this book:

It must be borne in mind

That the tragedy in life

Does not lie in not reaching your goal

The tragedy in life is having no goal to reach.

It is not a calamity to die with dreams unfulfilled

But it is a calamity not to dream.

It is not a disaster to be unable to capture

March 10 ... California Park
and Rec., Long Beach, CA

March 12-13 ... Commerce
Show, Aitkin, MN

April 23-24 ... Waretown
Wine Festival

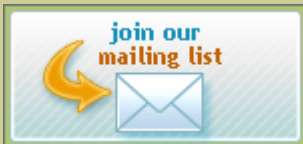
May 20-22 ... Minnesota Red
Neck Festival, Aitkin, MN

May 22-25 ... National Main
Street, Milwaukee, WI

June 11-12 ... Jersey Shore
Wine Festival

September ... Ohio Main
Street

September 10 ... Brewfest



your idea

*But it is a disaster to have no ideal to
capture.*

It is not a disgrace not to reach the stars

*But it is a disgrace to have no stars to reach
for.*

**Reach for the stars, try every door ... you
will ultimately succeed!**

**Starting to book second quarter 2016
speaking and training ... want to know and
understand sponsorship? Give me a call
732 946 2711 or e-mail me
sylvia@allenconsulting.com.**

Have you bought a copy of my sponsorship
book yet and/or DVD? If not, click on the left ...
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follow the rules you will increase your
sponsorship sales by a minimum of 10% or
your money back.

Want a preview? [Click here!](#)

<https://www.youtube.com/channel/UCyR6vOJzxm7UmuelOKN9bNQ>

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